

investments

Momentum Investments Target Factor Portfolio Range

Momentum Investments Target Factor 5 Portfolio

Factsheet at 30 June 2020

Target return: CPI + 5% p.a. **Investment horizon:** Five years

Investments managed by: Momentum Outcome-based Solutions (Pty) Ltd



Momentum outcome-based investing philosophy

Investment success is about consistently maximising the probability of you achieving your investment goals - whether that is to preserve capital, generate an income stream in retirement or grow wealth within the parameters of a certain risk profile. In response to the ever-evolving investment landscape, we have constructed a range of outcome-based solutions that set their sights beyond mere benchmarks and instead focus on the things that matter the most to you – ensuring we maximise the probability of you achieving your investment goals. Outcome-based investing is about placing your goals at the centre of our investment process.



Investor profile and investment strategy

This portfolio is aimed at investors who are in the consolidation phase of investing. It has a medium- to long-term investment horizon and, therefore, the aim is to maintain exposure of between 60% and 77.5% to growth asset classes (local and global equities and property). The remaining exposure is to asset classes that should preserve the purchasing power of the capital accumulated. The portfolio range consists mainly of passive and enhanced passive investment strategies and excludes the exposure to alternative asset classes. Through the optimum selection of asset classes the probability of achieving the outcome is maximised within acceptable risk parameters. The risk of exposure to losses in the short term is continually managed by maximising diversification to various markets and strategies at the least relative cost to the investor.



Portfolio information -

| Launch date: | August 2011 |
|--------------------|--|
| Benchmark: | Composite: Local equity 40%; Local property 12%; Local bond 10%; Local ILB 10%; Local cash 7.5%; Global equity 15%; Global property 3%; Global bond 2.5% |
| Target: | Inflation plus 5% a year over five-year rolling periods |
| Reg. 28 compliant: | Yes |





Portfolio managers



BCom



BSc. CFA



Long-term outcomes

Return over the investment horizon



Portfolio 4.82%

Benchmark Target 9.63% 3.92%

the portfolio.



The annualised return over the investment horizon of



Portfolio 37.50%

The percentage of times the portfolio achieved or exceeded its target over rolling periods of the

Average shortfall



Portfolio -2.72%

The average shortfall of the target, over rolling periods of the investment horizon.

Short-term risk _

Risk of negative one-year return



Portfolio 8.33%

Benchmark Target 10.42% 0.00%

The likelihood of negative returns over any one-year rolling period.

Minimum one-year returns



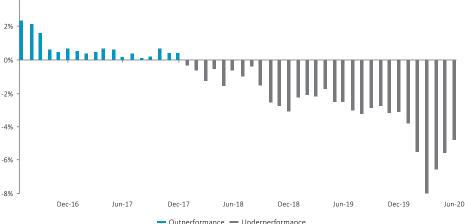
Portfolio -5.40%

Benchmark Target -7 99% 8.34%

The worst one-year return with a 5% likelihood.

investment horizon





Portfolio returns relative to the target over rolling periods of the investment horizon since launch.

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| | One month | Three months | One year | Two vears | Three years | Four vears | Five years | Six years | Seven years | Launch |
|----------------------------------|--------------|-----------------|-------------|--------------|----------------|---------------|---------------|--------------|----------------|--------|
| Portfolio | 2.81% | 12.30% | -2.16% | 1.65% | 4.14% | 3.83% | 4.82% | 5.83% | 7.40% | 8.85% |
| Benchmark ¹ | 4.27% | 14.84% | -4.70% | -0.03% | 2.64% | 2.70% | 3.92% | 5.11% | 6.67% | 8.74% |
| Risk-adjusted ratio ² | | | | | 0.48 | 0.49 | 0.69 | 0.85 | 1.13 | 1.35 |
| Target | 0.41% | 1.06% | 7.68% | 8.58% | 8.85% | 9.26% | 9.63% | 9.62% | 9.90% | 10.05% |

¹The benchmark is calculated using the strategic allocation weightings below.

²A ratio of the actual return achieved per unit of risk taken.

Index returns

| Asset class | Index | One month | One year | Two years | Three years | Five years | Seven years | Strategic allocation |
|-----------------|--|--------------|-------------|--------------|----------------|---------------|----------------|-------------------------|
| Local equity | FTSE/JSE Shareholder Weighted Capped Index | 6.98% | -10.78% | -5.02% | -0.81% | 0.07% | 5.51% | 40.00% |
| Local property | FTSE/JSE SA Listed Property Index | 13.41% | -39.98% | -22.22% | -18.33% | -9.06% | -2.51% | 12.00% |
| Local bond | JSE ASSA All Bond Index | -1.18% | 2.85% | 7.09% | 8.11% | 7.49% | 7.30% | 10.00% |
| Local ILB | JSE ASSA ILB Index | -0.94% | -3.27% | 0.33% | 0.75% | 2.08% | 3.85% | 10.00% |
| Local cash | Short-term Fixed Interest Composite Index | 0.44% | 6.86% | 7.09% | 7.17% | 7.21% | 6.81% | 7.50% |
| Global equity | MSCI All Countries World Index | 0.35% | 24.03% | 15.16% | 15.19% | 13.47% | 16.07% | 15.00% |
| Global property | FTSE EPRA/NAREIT Developed Index | 0.20% | 3.21% | 6.74% | 8.48% | 9.42% | 11.95% | 3.00% |
| Global bond | FTSE World Government Bond Index | -0.40% | 29.10% | 18.50% | 14.18% | 11.44% | 10.72% | 2.50% |

Investment manager allocation and returns

| One | Three | Seven | | | | | |
|---------|--|--|--|--|--|--|--|
| year | years | years | | | | | |
| | | | | | | | |
| | | | | | | | |
| -7.67% | 2.14% | 6.94% | | | | | |
| | | | | | | | |
| -39.93% | | | | | | | |
| | | | | | | | |
| -4.75% | 0.69% | 4.00% | | | | | |
| -1.96% | | | | | | | |
| 1.71% | 7.79% | 7.54% | | | | | |
| | | | | | | | |
| 8.18% | 8.72% | 8.16% | | | | | |
| 7.81% | | | | | | | |
| 8.58% | | | | | | | |
| | | | | | | | |
| 12.75% | | | | | | | |
| | | | | | | | |
| 24.30% | 15.82% | 16.35% | | | | | |
| | | | | | | | |
| 4.03% | | | | | | | |
| | | | | | | | |
| 27.49% | 13.58% | 10.76% | | | | | |
| | | | | | | | |
| 0.00% | | | | | | | |
| | One year -7.67% -39.93% -4.75% -1.96% 1.71% 8.18% 7.81% 8.58% 12.75% 24.30% 4.03% 27.49% | One year Three years -7.67% 2.14% -39.93% -4.75% 0.69% -1.96% 1.71% 7.79% 8.18% 8.72% 7.81% 8.58% 12.75% 24.30% 15.82% 4.03% 27.49% 13.58% | | | | | |

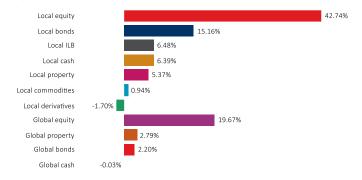
Where no returns are shown, the investment manager has a return history in this portfolio of less than the relevant period (one, three or seven years).

Cumulative returns



The cumulative growth of the portfolio since launch compared to its target.

Effective asset allocation



The 10-largest portfolio holdings

Anglo American Plc Bhp Group Plc Bid Corporation Limited British American Tobacco Plc Naspers Limited Prosus Republic Of South Africa R2030 Republic Of South Africa R2037 Republic Of South Africa R2048 Sanlam Limited The 10-largest instruments at 29 May 2020, looking through all asset classes held.

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Quarterly portfolio commentary for Q2 2020

The mood in global financial markets sweetened in the past quarter, in reaction to a rapid and sizeable intervention by policymakers to counter the COVID-19 pandemic, but history has warned about a quick rebound in earnings. The current optimistic consensus could be in for a negative surprise, given the disconnect between share prices and expected company profits against a backdrop of prevailing uncertainties. The bond market and the rand have nevertheless maintained a risk-off profile during this period, given concerns on the outlook for the economy.

The portfolio returned 12.3% for the quarter, which underperformed the benchmark of 14.8%. Being overweight global asset classes and local equity contributed to the relative returns of the portfolio, while being underweight local property detracted from returns.



The benchmark for the local equity component was changed on 1 November 2017 from the FTSE/JSE Shareholder Weighted Index to the FTSE/JSE Shareholder Weighted Capped

Changes were made to the strategic asset allocations on 30 May 2014 and the benchmark returns were changed from 1 June 2014.



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Investment returns for periods exceeding one year are annualised. All returns quoted are before deduction of fees, except where a portfolio includes underlying investments where fees are deducted from the return, but after the deduction of performance-based fees. All returns are daily time-weighted returns. The return for the global component of a portfolio is generated at month-end using the global component's last known price. The return for Consumer Price Index (CPI) is to the end of the previous month.

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