



investments

# Annual report

### ALUWANI Capital Partners (Pty) Ltd unit trust portfolios year ended 30 june 2017



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## ALUWANI Capital Partners (Pty) Ltd unit trust portfolios

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### Chief executive officer's report

for the year ended 30 June 2017

#### **Business overview**

We are pleased to confirm that Momentum Collective Investments has made significant strategic progress over the past year in terms of further embedding our core outcome-based investment philosophy.

We place significant emphasis on ensuring our investment capabilities and portfolios are positioned to meet investor needs. Earlier this year, we undertook a country-wide launch of a range of outcome-based investment solutions, which was well received. These portfolios are constructed optimally to meet investor needs and objectives. Our outcome-based investment philosophy remains well positioned to build on our successful track record in meeting investors' unique needs.

#### A more promising global economic environment

During the past year, global growth has improved across regions to the point where a synchronised global recovery holds promise of gaining traction.

The headline rate of unemployment in the United States eased further to a 16-year low of 4.3% in June 2017 and wage inflation has ticked up in the current economic upswing. Decent growth activity, a further strengthening in the American labour market and a moderately increasing inflation trajectory (on dollar weakness and a gradual uptick in wage growth) should keep the US Federal Reserve (Fed) on the path of interest rate normalisation.

Emerging markets (EMs) are experiencing their first synchronised recovery with developed markets since 2010. The near-term growth outlook in EMs is likely to be supported by the recent upswing in export volumes and a convincing turnaround in household consumption growth.

Nominal gross domestic product growth in China moderated in the second quarter of the year, but China still managed to post the best growth since 2011 in the first half of 2017. Nevertheless, the widely anticipated slowdown in the Chinese property market has arrived. The year-on-year (y/y) growth in floor space sold declined from 21% in June to 2% in July 2017. Even though the economy is expected to have passed the peak in its recovery, China is still operating above potential of 6% growth.

At its July 2017 interest rate-setting meeting, the European Central Bank (ECB) affirmed the incoming information points to a strengthening of the economic expansion in the euro area. The ECB noted growth is broadening across sectors and regions, and risks to the outlook are viewed as being broadly balanced. The degree of improvement has surprised markets, with the euro appreciating markedly against the US dollar.

This improved global economic backdrop offers to provide some impetus to local growth prospects against the political and policy uncertainty, which is undermining business and consumer confidence. South Africa's short-term growth is still expected to limited to around 1.5%. On a positive note, interest rates were cut unexpectedly by 25 basis points in July 2017. The SA Reserve Bank (SARB) clearly stated the move to cut interest rates by 25 basis points to 6.75% was made in reaction to its improved outlook on inflation and in response to the deteriorated view on domestic growth.

If inflation continues to track lower in line with expectations, and projections remain for inflation to stay well within the target band for the foreseeable future, this should create enough room for the SARB to consider reducing interest rates further by a cumulative 50 basis points (two cuts of 25 basis points each) by the end of the first quarter of 2018.

#### The year ahead

Many market participants are of the view that returns will be more modest going forward, with equity valuations expensive (based on historic levels) and global liquidity expected to decline, as the Fed increases interest rates and reduces its balance sheet. The ECB is also expected to reduce its monthly asset purchases form the current €60 billion per month. It is against this challenging backdrop we believe diversification and risk management will likely prove to be key components of a successful investment strategy.

While the investment backdrop appears far more challenging than previous years, we are confident that our outcome-based approach to investing offers investors a compelling range of investment strategies to meet varying investor objectives and needs.

#### Thank you

Finally, we would like to take this opportunity to thank our investors for their loyalty, support and invaluable trust they have demonstrated over the past year. We hope you will be rewarded with investment returns that meet your expectations in an uncertain and competitive unit trust environment.

Yours sincerely,

Etienne Gouws

Etienne Gouws CEO: Momentum Collective Investments





We conclude our report by stating that we reasonably believe that the Manager has administered the Scheme in accordance with:

(i) the limitations imposed on the investment and borrowing powers of the manager by this Act;

(ii) and the provisions of this Act and the deed;

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Melinda Mostert

Standard Bank of South Africa Limited

27 September 2017

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Standard Bank of South Africa Limited

Corporate and Investment Banking 20<sup>th</sup> Floor Main Tower Standardbank Centre Heerengracht Cape Town 8001 PO Box 54 Cape Town 8000 South Africa www.standardbank.co.za Tel. Switchboard: +27 (0)21 401-2002 Direct: +27 (0)21 441-4100 Fax: +27 (0)21 401-3887 email: seque moodlev@standardbank.co.za **The Standard Bank of South Africa Limited (Reg. No. 1962/000738/06) Authorised financial services provider and registered credit provider (NCRCP15) Directors:** TS Gcabashe (Chairman) SK Tshabalala\* (Chief Executive) A Daehnke\* RIMU Dunne<sup>1</sup> GJ Fraser-Moleketi Hao Hu<sup>2</sup> GMB Kennealy BJ Kruger\* JH Maree NNA Matyumza KD Moroka ML Quor-Otieno<sup>3</sup> AC Parker ANA Peterside CON<sup>4</sup> MJD Ruck PD Sullivan<sup>5</sup> BS Tshabalala JM Vice Lubin Wang<sup>2</sup> **Company Secretary:** Z Stephen -1/06/2017 \*Executive Director <sup>1</sup>British <sup>2</sup>Chinese <sup>3</sup>Kenyan <sup>4</sup>Nigerian <sup>5</sup>Australian

# Abridged balance sheet at 30 June 2017

Portfolio name	Equity value Capital value of portfolio (Rand)	Net asset value Assets less liabilities (Rand)
ALUWANI Africa Equity Fund	167 987 465	167 027 617
ALUWANI Top 25 Fund	384 874 183	384 875 567
	552 861 648	551 903 184

### Abridged income statement

for the year ended 30 June 2017

Portfolio name	Income (Rand)	Expense (Rand)	Net profit/(loss) (Rand)
ALUWANI Africa Equity Fund	12 523 534	4 580 255	7 943 279
ALUWANI Top 25 Fund	12 757 369	5 649 754	7 107 615
	25 280 903	10 230 009	15 050 894

# Abridged statement of changes in equity for the year ended 30 June 2017

Portfolio name	Distributable income (Rand)	Distributions paid (Rand)
ALUWANI Africa Equity Fund	6 990 521	7 950 369
ALUWANI Top 25 Fund	7 036 961	7 035 577
	14 027 482	14 985 946

# Collective investment portfolios under management Investment performance (%)

	Investment performance (%)				
	One year to 30/06/2016	Benchmark to 30/06/2016	One year to 30/06/2017	Benchmark to 30/06/2017	
ALUWANI Africa Equity Fund A	-13.96	-3.93	3.50	3.78	
ALUWANI Africa Equity Fund B1	-13.47	-3.93	4.90	3.78	
ALUWANI Africa Equity Fund B2	-12.49	-3.93	5.30	3.78	
ALUWANI Africa Equity Fund C1	-15.42	-3.93	1.58	3.78	
ALUWANI Top 25 Fund A	2.97	3.19	-4.24	-0.68	
ALUWANI Top 25 Fund B1	1.98	3.19	-5.16	-0.68	
ALUWANI Top 25 Fund B3	4.46	3.19	-2.87	-0.68	
ALUWANI Top 25 Fund C1	2.23	3.19	-3.80	-0.68	
ALUWANI Top 25 Fund R	3.28	3.19	-3.97	-0.68	

# Income distributions (cpu) for the year ended 30 June 2017

Portfolio name	Jun 2017 (c)	Mar 2017 (c)	Dec 2016 (c)	Sept 2016 (c)	Jul 2016 (c)
Aluwani Africa Equity Fund (A)	2.510	-	2.402	-	-
Aluwani Africa Equity Fund (B1)	4.091	-	2.850	-	-
Aluwani Africa Equity Fund (B2)	3.761	-	3.754	-	-
Aluwani Africa Equity Fund (C1)	1.811	-	0.175	-	-
Aluwani Africa Equity Ringfenced Fund (A) - A1	0.657	-	1.035	-	-
Aluwani Africa Equity Ringfenced Fund 2 (A) - A2	0.110	-	-	-	-
Aluwani Top 25 Fund (A)	7.731	-	7.879	-	-
Aluwani Top 25 Fund (B1)	2.566	-	2.508	-	-
Aluwani Top 25 Fund (B3)	15.378	-	15.625	-	-
Aluwani Top 25 Fund (C1)	10.168	-	10.363	-	-
Aluwani Top 25 Fund (R)	9.257	-	9.420	-	-

### Portfolio details and fees

for the year ended 30 June 2017

Portfolio name	Category	Launch date	Distribution frequency	Fixed annual management fee including VAT (%)	Performance fee	Benchmark	Sharing ratio (%)	Hurdle rate (%)	Rolling measurement period	Maximum possible performance fee including VAT (%)
ALUWANI Africa Equity Fund (A)	Regional - Equity - General	01 February 2009	BiAnnual	1.50	No	South African CPIX + 5% over a rolling three year period				
ALUWANI Africa Equity Fund (B1)	Regional - Equity - General	01 January 2013	BiAnnual	1.00	No	South African CPIX + 5% over a rolling three year period				
ALUWANI Africa Equity Fund (B2)	Regional - Equity - General	02 January 2015	BiAnnual	0.00	No	South African CPIX + 5% over a rolling three year period				
ALUWANI Africa Equity Fund (C1)	Regional - Equity - General	01 July 2013	BiAnnual	1.14	Yes	South African CPIX + 5% over a rolling three year period	20	0	2	2.28
ALUWANI Top 25 Fund (A)	South African - Equity - Large Cap	01 July 2004	BiAnnual	1.25	No	FTSE/JSE All Share Index				
ALUWANI Top 25 Fund (B1)	South African - Equity - Large Cap	02 July 2001	BiAnnual	2.10	No	FTSE/JSE All Share Index				
ALUWANI Top 25 Fund (B3)	South African - Equity - Large Cap	02 January 2015	BiAnnual	0.00	No	FTSE/JSE All Share Index				
ALUWANI Top 25 Fund (C1)	South African - Equity - Large Cap	01 July 2013	BiAnnual	1.08	No	FTSE/JSE All Share Index				
ALUWANI Top 25 Fund (R)	South African - Equity - Large Cap	01 January 1997	BiAnnual	1.00	No	FTSE/JSE All Share Index				

### Cost ratios

for the year ended 30 June 2017

Portfolio name	Start date	Total expense ratio (%)	Total investment charge (%)	Performance fee (%)	Transaction cost (%)
ALUWANI Africa Equity Fund (A)	30 June 2016	2.89	3.15	0	0.26
ALUWANI Africa Equity Fund (B1)	30 June 2016	2.32	2.58	0	0.26
ALUWANI Africa Equity Fund (B2)	30 June 2016	1.18	1.44	0	0.26
ALUWANI Africa Equity Fund (C1)	30 June 2016	4.85	5.11	2.18	0.26
ALUWANI Top 25 Fund (A)	30 June 2016	1.55	1.77	0	0.21
ALUWANI Top 25 Fund (B1)	30 June 2016	2.59	2.80	0	0.21
ALUWANI Top 25 Fund (B3)	30 June 2016	0.03	0.24	0	0.21
ALUWANI Top 25 Fund (C1)	30 June 2016	1.07	1.28	0	0.21
ALUWANI Top 25 Fund (R)	30 June 2016	1.25	1.46	0	0.21

Note:

The Total Expense Ratio (TER) is the percentage of the net asset value of the class of the Financial Product incurred as expenses relating to the administration of the Financial Product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. A current TER may not necessarily be an accurate indication of future TER's. The disclosed TER is shown as an annual percentage based on data to 30 June 2017. The Transaction Costs (TC) is the percentage of the net asset value of the Financial Product incurred as costs relating to the buying and selling of the assets underlying the Financial Product. TC are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER. The disclosed TC is shown as an annual percentage based on data to 30 June 2017. The Total Investment Charges (TIC), the TER + the TC, is the percentage of the net asset value of the class of the Financial Product. It should be noted that a TIC is the sum of two calculated ratios (TER+TC). The TER and TC have been calculated using historical actual and/or estimated data and are provided solely as an indication/guide as to the annual expenses/costs that could be incurred. These ratios do not represent any current/actual charges or fees.

### Asset allocations

Portfolio composition (%)

	ALUWANI Africa Equity Fund	ALUWANI Top 25 Fund
Local unit trusts	-	-
Local equities	-	-
Basic materials	-	6.81
Consumer goods	-	17.24
Consumer services	-	33.52
Financials	-	17.45
Health care	-	7.07
Industrials	-	3.05
Oil and gas	-	5.31
Other	-	-
Resources	-	-
Technology	-	-
Telecommunications	-	5.07
Commodity ETFs	-	-
Preference shares	-	-
Property	-	3.72
Local cash/money market	0.99	0.76
Local money market unit trusts	-	-
Local capital markets	-	-
Local capital markets unit trusts	-	-
Foreign assets	-	-
Foreign bonds	-	-
Foreign cash/money market	24.05	-
Foreign equities	74.96	-
Foreign unit trusts	-	-
Foreign other	-	-
African Fl	-	-

#### **Momentum Collective Investments** Client service centre Share call number: 0860 111 89

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Note:

1. The auditors issued an unqualified audit report for the annual financial statements of the Manager and the collective investment scheme portfolios it manages.

2. Copies of the audited annual financial statements of the Manager and of the collective investment scheme portfolios it manages, are available, free of charge, on request by any unitholder.

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#### Disclaimer:

Collective investment schemes in securities are generally medium- to long-term investments. The value of participatory interests or the investment may go down as well as up. Past performance is not necessarily a guide to future performance. The manager does not provide any guarantee. either with respect to the capital or the return of a portfolio. For certain portfolios the manager has the right to close these portfolios to new investors to manage them more efficiently, in accordance with their mandates. Collective investment schemes are traded at ruling prices and can engage in borrowing and scrip lending. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. Different classes of participatory interests apply to these portfolios and are subject to different fees and charges. A schedule of fees, charges and maximum commissions is available on request from the manager. This allows investors to compare returns of different assets that they have owned for different lengths of time. Actual annual figures are available to the investor on request. Income distributions, prior to deduction of applicable taxes, are [included/not included] in the performance calculations. NAV to NAV figures have been used for the performance calculations. as calculated by the manager at the valuation point defined in the deed. over all reporting periods. Investment performance calculations are available for verification upon request by any person. Reinvestment of income is calculated on the actual amount distributed per participatory interest. using the exident of the actual amount distributed per participatory interest. using the ex-dividend date NAV price of the applicable clases of the applicable clases of the actual reinvestment date.

The individual investor performance may differ, as a result of initial fees. the actual investment date. the date of reinvestment and dividend withholding tax. Performance is calculated for a portfolio/portfolio class. Individual investor returns may differ as a result of fees. actual date(s) of investment, date(s) of reinvestment of income and withholding tax. Annualised returns, also known as Compound Annualised Growth Rates (CAGR), are calculated from cumulative returns; they provide an indication of the average annual return achieved from an investment that was held for the stated time period. Actual annual figures are available from the Manager on request. Performance figures quoted are from Morningstar as at 30 June 2017, for a lump sum investment, using NAV-NAV prices with income distributions reinvested on the ex-dividend date. All figures calculated in ZAR. CPI/Inflation figures. where present, are lagged by one month. Cash figures, where present, are STeFI Composite Index returns. Intra month returns are not an indicator of future performance.

The portfolio valuation time is 08h00 for fund of funds. and 15h00 for all other portfolios. The transaction cut-off time for non-fund of funds is 14h00 on the pricing date. and for fund of funds it is 14h00 on the business day prior to the pricing date. MMI Holdings Limited is a full member of the Association for Savings and Investment South Africa. The complaints policy and procedure and the conflicts of interest management policy are available on Momentum Collective Investment's [RF] [Pty] Ltd website at (www.momentum.co.za/ assetmanagement). Associates of the manager may be invested within certain partfolios and the details thereof are available from the manager. Foreign securities within portfolios may have additional material risks. depending on the specific risks affecting that country. such as: potential constraints on liquidity and the repatriation of funds; tax roceconomic risks; political risks; foreign exchange risks; at settlement risks; and potential limitations on the availability of market information. Fluctuations or movements in exchange to a or down. Investors are reminded that an investment in a currency other than their own may expose them to a foreign exchange risk. The manager retains full legal responsibility for the incubator portfolio

The investment manager of the portfolios pertaining to this application form is ALUWANI Capital Partners (Pty) Ltd. registration number 2015/112266/07 and FSP number 46196. The investment manager is an authorised financial services provider under the Financial Advisory and Intermediary Services Act (No. 37 of 2002). to act in the capacity as investment manager. The address is the same as the Manager. This information is not advice. as defined in the Financial Advisory and Intermediary Services Act (No. 37 of 2002). Please be advised that there may be representatives acting under supervision.

Published on 30 September 2017

