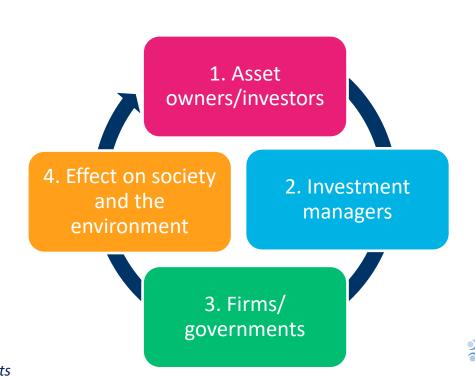


Investment decisions have real effects

So they need to be made responsibly



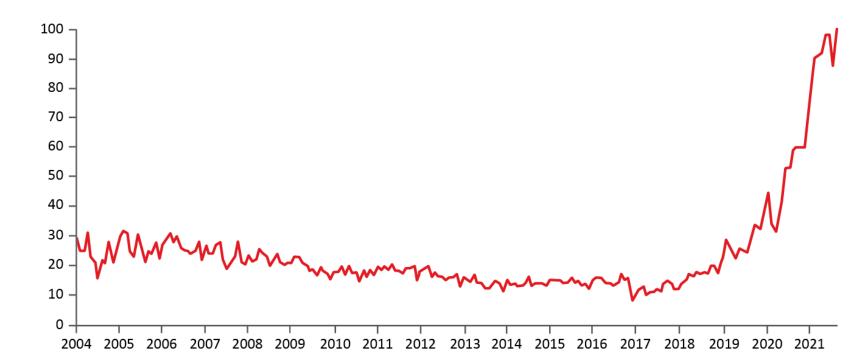
The different types of responsible investing

Pure profit Pure social Socially Programme-**Traditional FSG Impact** Venture Philanthropic responsible related investments investments investments philanthropy donations investments investing 'Do no harm' Limiting Investments in investing in investments to companies Donations are Return of at listed stocks companies whose primary least the given as seed 100% driven that avoid that track and goal is Pure charitable principal is capital with the ethically and evaluate their by delivering giving with no expected; expectation of maximisation environperformance social and possibly of sustainability expectation of of short-term mentally against key environmental market return. financial return through questionable financial gain environmental, good, while as well as social mentoring by companies social and also delivering performance investors (e.g. tobacco, competitive governance coal, casinos) market returns metrics

Source: Adapted from Centre for Development Impact: Innovation and learning in the evolution of impact – Impact Investments: A literature review (2015)

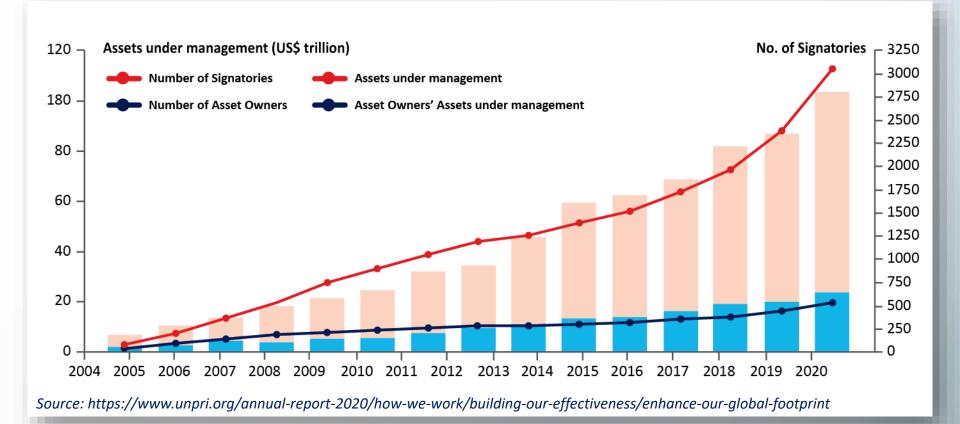
Is this a fad or the future?

Searches for environmental, social and corporate governance topics (worldwide) on Google



Sources: Google Trends, unpri.co.za/annual-report-2020/how-we-work/building-our-effectiveness/embrace-our-global-footprint

Growth in support



Growth in support

Professionally managed investments in the United States (US\$ trillion)



Source: deloitte.com/us/en/insights/industry/financial-services/esg-investing-performance.html

Greenwashing





Key trade-off is hidden in the claims

(positive claims are made but negative issues are ignored)



No independently verified proof of the claim is provided



Deliberate vagueness in the claims made

(for example, 'all-natural')



False labels are used

(for example, they use in-house certification standards)



Irrelevance of the claims made

(for example, 'CFC-free' when that is already required by law)



Lying – the use of blatantly false claims

(for example, Volkswagen's diesel engine emissions claims)

Source: https://www.ul.com/insights/sins-greenwashing

How can you avoid greenwashing?



Looking at investment portfolios



Managing ESG involves making trade-offs









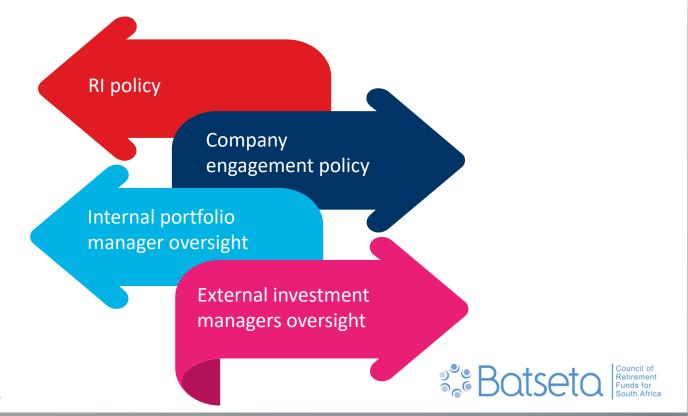


Important... but...

- Exclude?
- Down weight?
- Engage?



How do we integrate ESG?



ESG and fixed income portfolios





Governance factors

Environmental impacts

Innovation





ESG assessment in property portfolios

m

It's not a tick-box exercise



Our impact funds

SUSTAINABLE GALS



Momentum Alternative Energy Fund



Momentum Social Infrastructure Fund



Momentum Diversified Infrastructure Fund



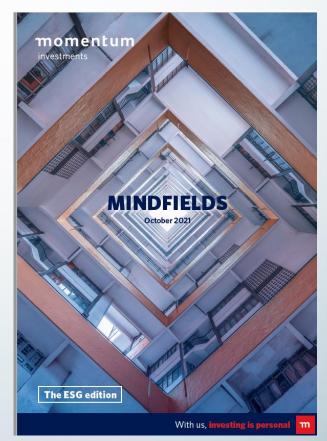
Thought-leadership publications

In October, we published the latest edition of *Mindfields*

Click on the *Mindfields* cover to read the ESG edition of *Mindfields*

Or go to:

momentum.co.za/investments and click on 'Learn more' under 'Investments media' and you can access the document under 'Latest news/From the experts'



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