momentum

investments

Key market performance drivers

Monthly charts

March 2017

investments and savings

Market returns concentration

One-year returns ending:

| March-17 | | | February-17 | | | January-17 | | |
|-----------|--------------------------|-------|-------------|-----------------------|------|----------------------|--------------------------|------|
| | NASPERS | | | ANGLO | | | ANGLO | |
| | ANGLO | | | NASPERS | | | NASPERS | |
| | STANDARD BANK GP | | | STANDARD BANK GP | | | STANDARD BANK GP | |
| | BHPBILL | | | SANLAM | | | BHPBILL | |
| Тор 5 | SAPPI | 106% | Top 5 | TIGBRANDS | 53% | Тор 5 | KUMBA IRON ORE | 60% |
| Тор 6 | KUMBA IRON ORE | 113% | Тор 6 | BHPBILL | 57% | Тор 6 | FIRSTRAND | 62% |
| | TIGBRANDS | | | FIRSTRAND | | | TIGBRANDS | |
| | BARWORLD | | | KUMBA IRON ORE | | | IMPALA PLATINUM HOLDINGS | |
| | NEDBANK | | | SHOPRIT | | | ASPEN | |
| Тор 10 | CAPITEC | 135% | Тор 10 | NEDBANK | 71% | Тор 10 | SHOPRIT | 71% |
| | BRITISH AMERICAN TOBACCO | | | CAPITEC | | | SANLAM | |
| | EXXARO | | | BARWORLD | | | CAPITEC | |
| | SHOPRIT | | | FOSCHINI GROUP (THE) | | | ASSORE | |
| | CLICKS GROUP LTD | | | CLICKS GROUP LTD | | | MTN GROUP | |
| | GROWTHPOINT PROPS | | | SAPPI | | | NEDBANK | |
| | TELKOM SA SOC LTD | | | IMPERIAL | | | GROWTHPOINT PROPS | |
| | PIONEER FOOD GROUP | | | BARCLAYS AFRICA GROUP | | | REDEFINE PROPERTIES LTD | |
| | MONDI PLC | | | GROWTHPOINT PROPS | | | IMPERIAL | |
| | PSG | | NORTHAM | | | FOSCHINI GROUP (THE) | | |
| Тор 20 | MONDI LTD | 169% | Тор 20 | PSG | 92% | Тор 20 | ARM | 86% |
| Remaining | (Positive) | 43% | Remaining | (Positive) | 36% | Remaining | (Positive) | 28% |
| Negative | (58 Shares) | -112% | Negative | (39 Shares) | -29% | Negative | (32 Shares) | -14% |

Market-cap weighted returns: 10 shares contributed 135%

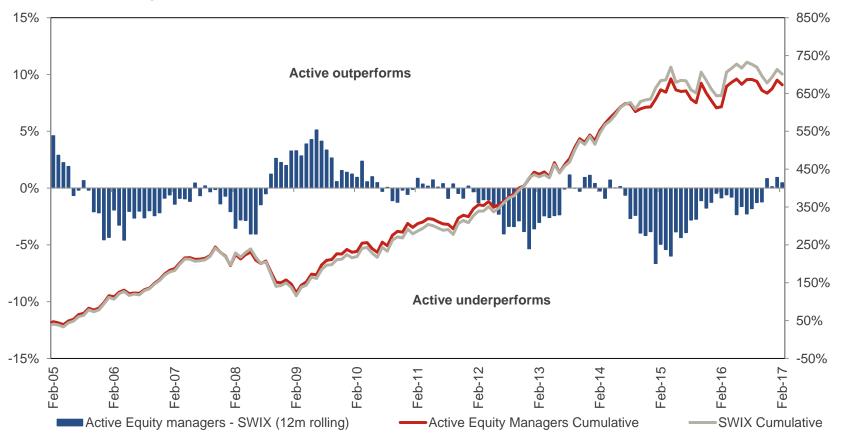
Source: Barra, Deutsche Securities and Momentum Investments

to the return of the SWIX, while 20 shares contributed 169%



Active-index analysis

One-year rolling active to February* 2017



Median of Active Equity Managers vs SWIX

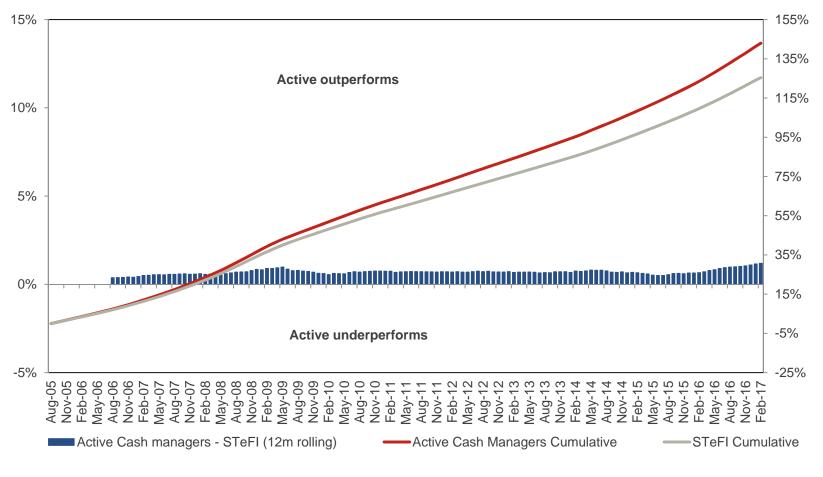
The median of the active equity managers outperformed the SWIX for the year ended February 2017

Source: Alexander Forbes SA Equity Manager Watch™, INET BFA and Momentum Investments

* Lagged by one month due to availability of data

Active versus tracker: Cash

One-year rolling average to February* 2017

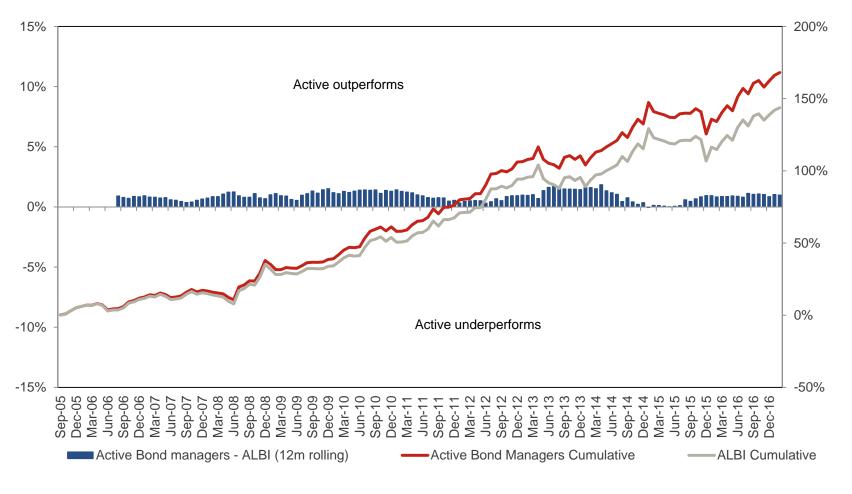


Median of Active Money Market Managers vs SteFI

Source: Alexander Forbes SA Money Market Manager Watch™, INET BFA and Momentum Investments

Active versus tracker: Bonds

One-year rolling average to February* 2017

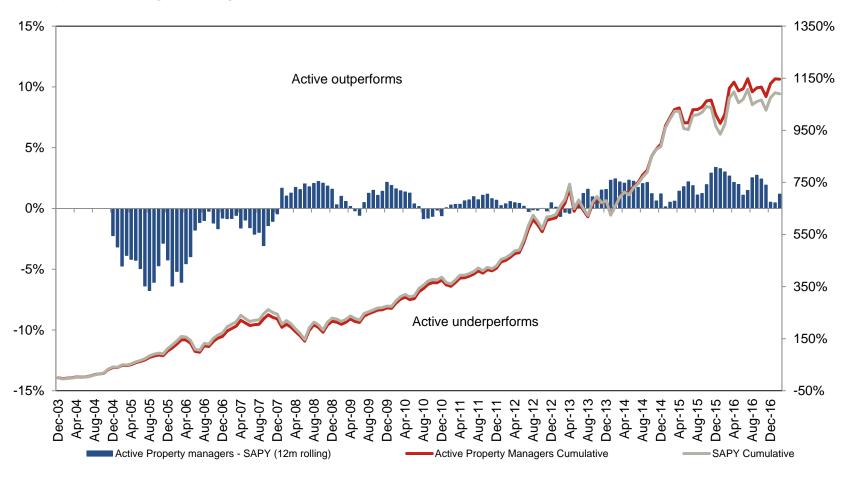


Median of Active Bond Managers vs ALBI

Source: Alexander Forbes SA Bond Manager Watch™, INET BFA and Momentum Investments

Active versus tracker: Property

One-year rolling average to February* 2017



Median of Active Property Managers vs SAPY

Source: Alexander Forbes SA Property Manager Watch™, INET BFA and Momentum Investments

* Lagged by one month due to availability of data

Style returns for South Africa

Data to March 2017

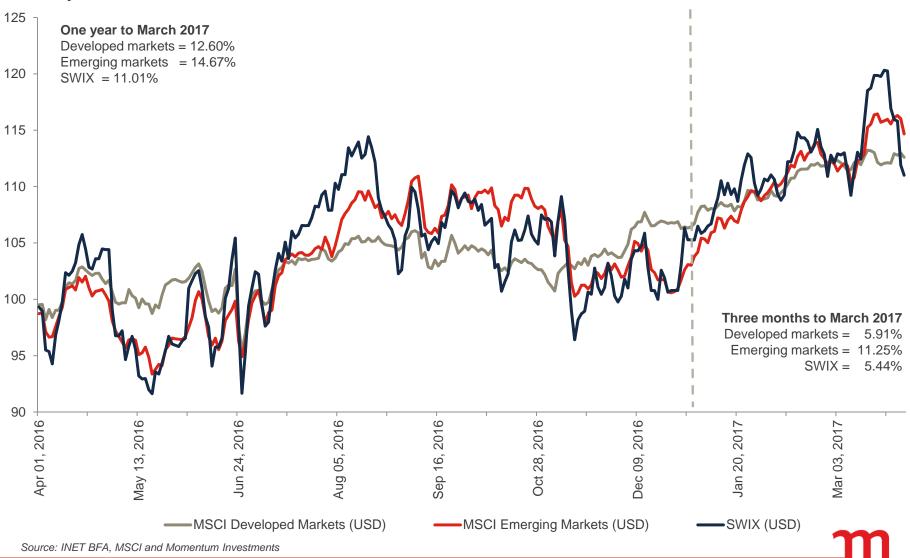
| ZAR | Styles | One month to March 2017 | Three months to March 2017 | One year to March 2017 | Three years to March 2017 | Five years to March 2017 | Ten years to March 2017 | Twenty years to March 2017 |
|----------|------------------------|----------------------------|-------------------------------|---------------------------|------------------------------|-----------------------------|----------------------------|-------------------------------|
| | Book to Price | 0.82 | 3.21 | 11.59 | 1.35 | -1.91 | -1.30 | 2.61 |
| | Dividend Yield | 1.36 | 5.03 | 9.34 | 4.20 | -0.59 | 2.46 | 4.66 |
| Value | Earnings Yield | 0.70 | -0.03 | 10.91 | 0.81 | -0.16 | 0.17 | 2.86 |
| | Cash Flow Yield | -0.15 | 2.15 | 16.56 | 2.04 | 1.69 | 0.39 | 3.67 |
| | Sales to Price | -0.53 | 1.49 | 6.94 | -0.32 | -2.40 | -1.25 | 2.81 |
| | ROE | 0.47 | -0.25 | -3.75 | -2.45 | -1.34 | 0.43 | -1.99 |
| | ROIC LT | -0.47 | -0.32 | 6.30 | -0.58 | -0.33 | -0.41 | -2.14 |
| lity | Income to Sales | -0.38 | -3.25 | -4.88 | -0.84 | 0.47 | 0.57 | -1.13 |
| Quality | Low market beta | -0.89 | -0.63 | -1.95 | 6.04 | 5.27 | -1.71 | 1.51 |
| | Low Debt/Equity | -2.11 | -3.60 | 4.04 | -2.61 | -0.67 | -2.49 | -1.37 |
| | EBIT Margin Stability | -4.38 | -3.65 | -1.43 | 3.33 | 3.46 | 4.56 | -0.84 |
| ÷ | Earnings Growth | 0.15 | 0.64 | 7.06 | 1.45 | 0.44 | -1.27 | -1.17 |
| Growth | Sales Growth | -2.91 | -2.81 | 1.33 | -1.13 | 0.91 | 1.12 | -0.08 |
| Ō | 12M Earning Growth | -0.95 | 1.52 | -7.12 | -2.94 | -4.30 | 0.90 | 5.38 |
| un: | FY1 Earnings Revisions | -2.99 | 1.00 | -4.69 | 4.70 | 4.36 | 9.65 | 8.00 |
| Momentum | Short Term Momentum | -1.49 | -2.08 | -6.68 | 3.29 | 2.73 | 0.34 | -1.14 |
| | Medium Term Momentum | -1.15 | -2.21 | -7.97 | 2.87 | 5.88 | 4.40 | 6.65 |
| Size | Size | 0.68 | -1.09 | -10.70 | -3.99 | -2.48 | 0.11 | -0.85 |

Most Value factors had strong returns for the shorter term. Overall, the various Momentum factors are strong in the longer term, especially FY1 Earnings Revisions and Medium Term Momentum.

Source: FactSet , Momentum Global Investment Management and Momentum Investments

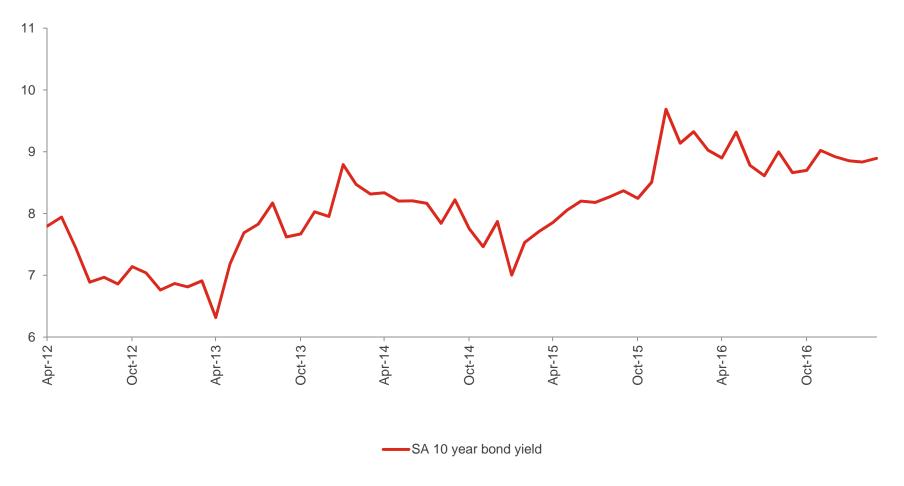
MSCI developed and emerging markets

One year to March 2017



SA 10-year bond yields

Five years to March 2017

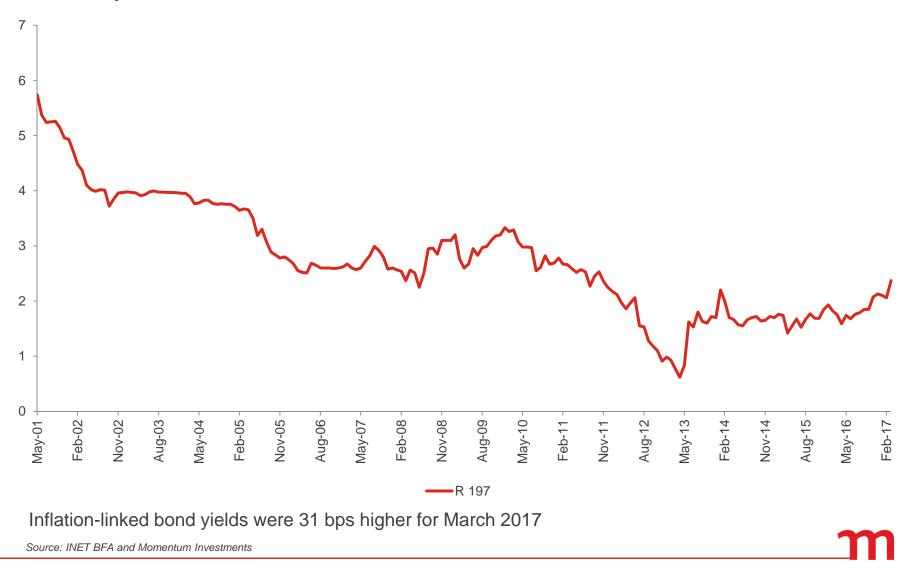


SA 10-year bond yields increased marginally for March 2017

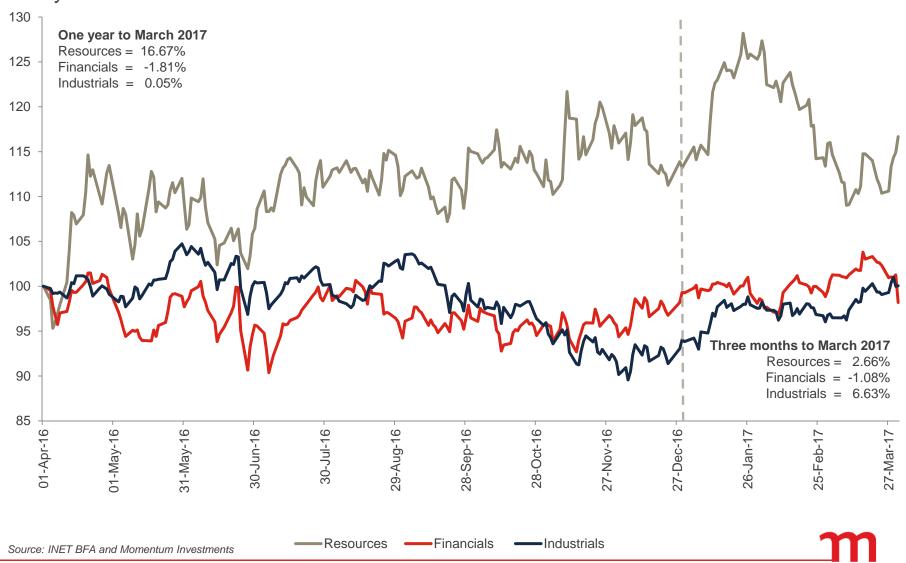
Source: INET BFA and Momentum Investments

Yield of R197 (inflation-linked bond)

Since May 2001 to March 2017



One year to March 2017





The three-year rolling picture has remained relatively unchanged since 2012, with financials ahead of industrials, while resources continued to lag

Returns are annualised

Decomposed

Three months to March 2017

| 1 | Coal Mining | Mining | 31.7% | 19 | Gold Mining | Mining | 2.4% |
|----|-----------------------------------|-------------------|-------|----|-----------------------------------|-------------------|--------|
| 2 | Personal Goods | Consumer Goods | 16.8% | 20 | Fixed Line Telecommunications | Telecommunication | 1.4% |
| 3 | Tobacco | Consumer Goods | 15.8% | 21 | General Mining | Mining | 0.2% |
| 4 | Support Services | Industrials | 15.5% | 22 | Mobile Telecommunications | Telecommunication | 0.0% |
| 5 | Automobiles & Parts | Consumer Goods | 15.2% | 23 | Chemicals | Basic Materials | -0.6% |
| 6 | Media | Consumer Services | 14.9% | 24 | Travel & Leisure | Consumer Services | -1.6% |
| 7 | Forestry & Paper | Basic Materials | 12.1% | 25 | Industrial Transportation | Industrials | -2.2% |
| 3 | Construction & Materials | Industrials | 11.8% | 26 | General Financial | Financials | -2.3% |
|) | Non-life Insurance | Financials | 11.1% | 27 | Pharmaceuticals & Biotechnology | Health Care | -2.5% |
| 10 | Equity Investment Instruments | Financials | 10.1% | 28 | Beverages | Consumer Goods | -5.4% |
| 11 | Industrial Metals | Basic Materials | 9.3% | 29 | Real Estate Investment & Services | Financials | -5.6% |
| 12 | Platinum Mining | Mining | 7.9% | 30 | Banks | Financials | -6.3% |
| 13 | Food & Drug Retailers | Consumer Services | 6.5% | 31 | General Industrials | Industrials | -6.6% |
| 14 | Food Producers | Consumer Goods | 5.2% | 32 | Software & Computer Services | Technology | -8.9% |
| 15 | Electronic & Electrical Equipment | Industrials | 3.9% | 33 | Household Goods | Consumer Goods | -9.4% |
| 16 | General Retailers | Consumer Services | 3.5% | 34 | Health Care Equipment & Services | Health Care | -10.6% |
| 17 | Life Insurance | Financials | 3.2% | 35 | Industrial Engineering | Industrials | -14.5% |
| 18 | Real Estate Investment Trusts | Financials | 2.6% | | | | |

Key

Resources

Financials

Industrials

Source: Barra, Deutsche Securities and Momentum Investments

Decomposed

One year to March 2017

| 1 | Industrial Metals | Basic Materials | 101.2% | 19 | Software & Computer Services | Technology | 3.9% |
|----|-------------------------------|-------------------|--------|----|-----------------------------------|-------------------|--------|
| 2 | Coal Mining | Mining | 67.4% | 20 | Industrial Transportation | Industrials | 3.5% |
| 3 | General Mining | Mining | 44.1% | 21 | Electronic & Electrical Equipment | Industrials | 0.2% |
| 4 | Fixed Line Telecommunications | Telecommunication | 38.5% | 22 | Real Estate Investment Trusts | Financials | -0.1% |
| 5 | Automobiles & Parts | Consumer Goods | 32.3% | 23 | Food & Drug Retailers | Consumer Services | -0.1% |
| 6 | Support Services | Industrials | 28.1% | 24 | General Retailers | Consumer Services | -3.4% |
| 7 | Food Producers | Consumer Goods | 23.8% | 25 | Mobile Telecommunications | Telecommunication | -3.8% |
| 8 | Forestry & Paper | Basic Materials | 22.5% | 26 | Chemicals | Basic Materials | -4.3% |
| 9 | Travel & Leisure | Consumer Services | 21.2% | 27 | Platinum Mining | Mining | -7.0% |
| 10 | Construction & Materials | Industrials | 19.2% | 28 | Life Insurance | Financials | -7.1% |
| 11 | Non-life Insurance | Financials | 16.3% | 29 | Pharmaceuticals & Biotechnology | Health Care | -11.4% |
| 12 | Media | Consumer Services | 12.5% | 30 | General Financial | Financials | -15.2% |
| 13 | Personal Goods | Consumer Goods | 12.0% | 31 | Real Estate Investment & Services | Financials | -19.9% |
| 14 | Banks | Financials | 10.8% | 32 | Beverages | Consumer Goods | -23.9% |
| 15 | Industrial Engineering | Industrials | 9.3% | 33 | Health Care Equipment & Services | Health Care | -25.7% |
| 16 | General Industrials | Industrials | 8.1% | 34 | Gold Mining | Mining | -30.8% |
| 17 | Tobacco | Consumer Goods | 5.9% | 35 | Household Goods | Consumer Goods | -31.5% |
| 18 | Equity Investment Instruments | Financials | 4.4% | | | | |

Key

Resources

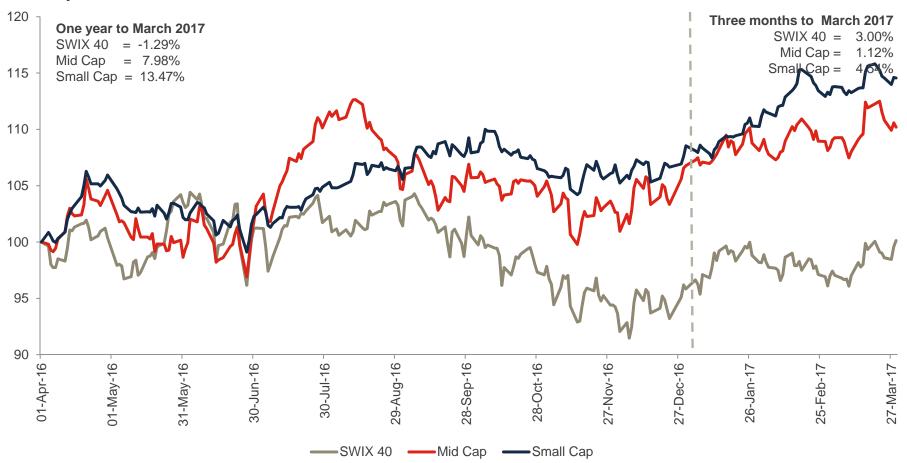
Financials

Industrials

Source: Barra, Deutsche Securities and Momentum Investments

FTSE/JSE market caps

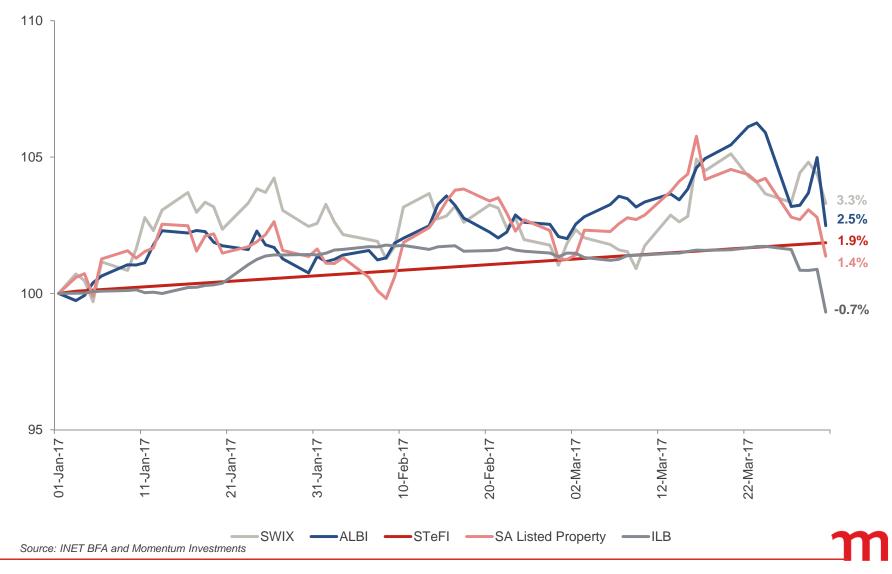
One year to March 2017



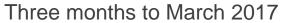
The FTSE/JSE Mid Cap and Small Cap Indices had positive returns for the one-year period, while the SWIX 40 returns were negative over the same period

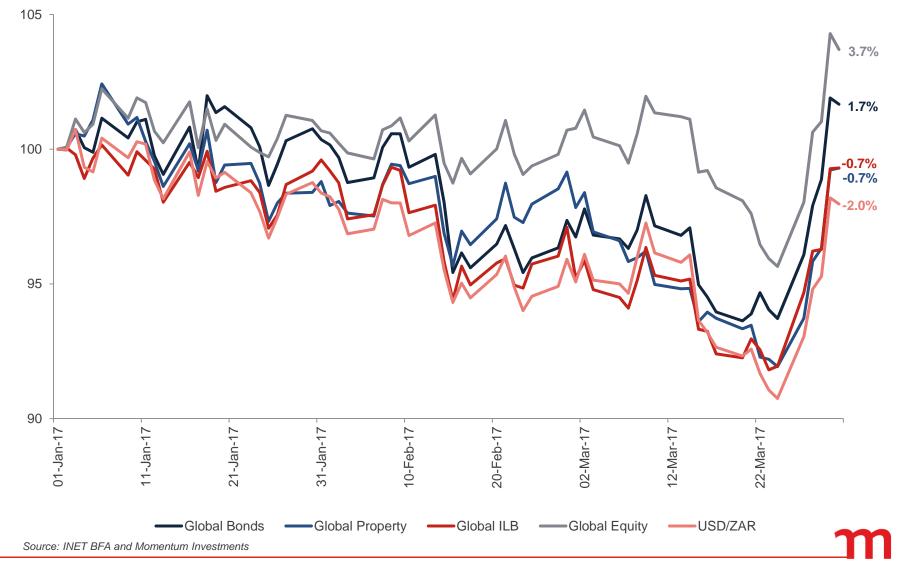
Local asset classes

Three months to March 2017

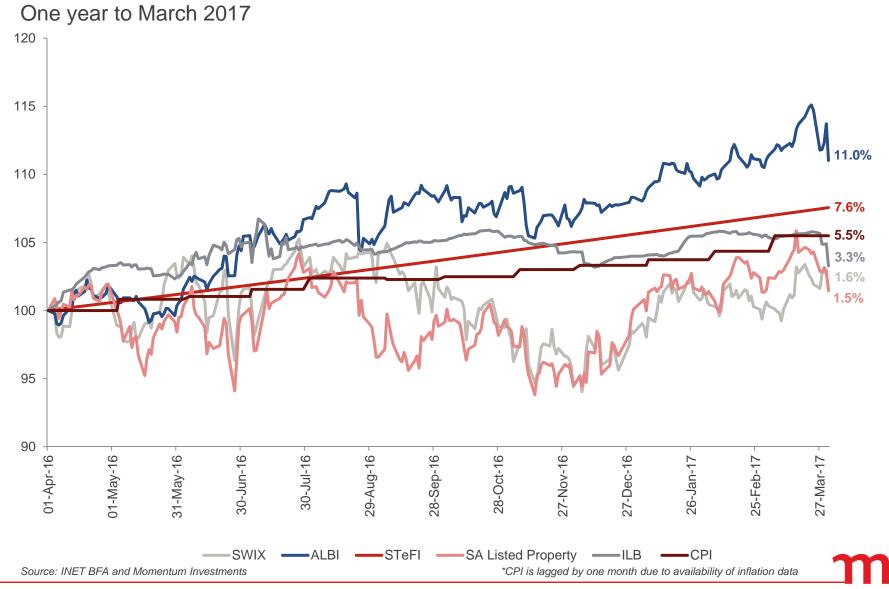


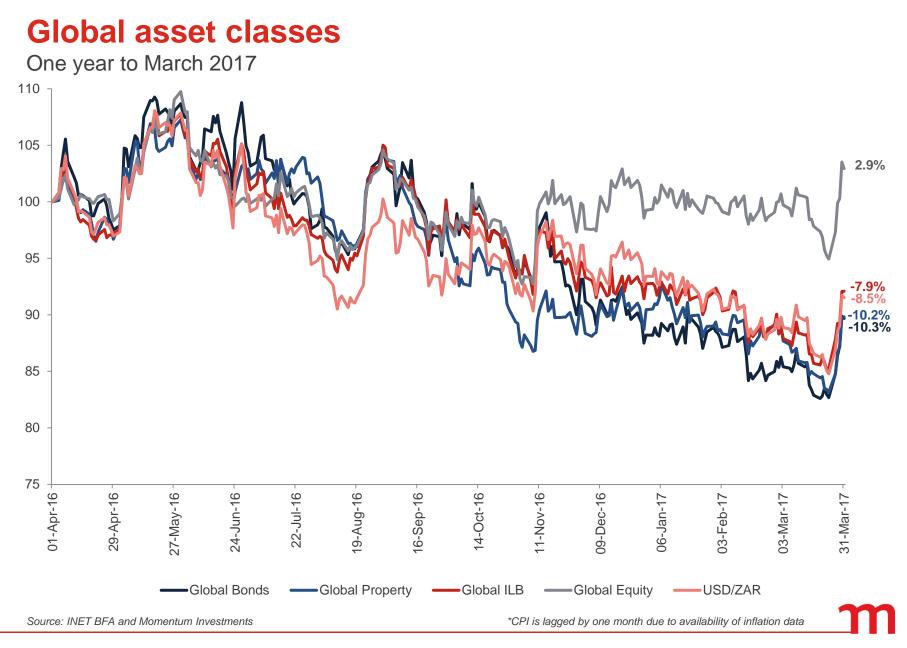
Global asset classes





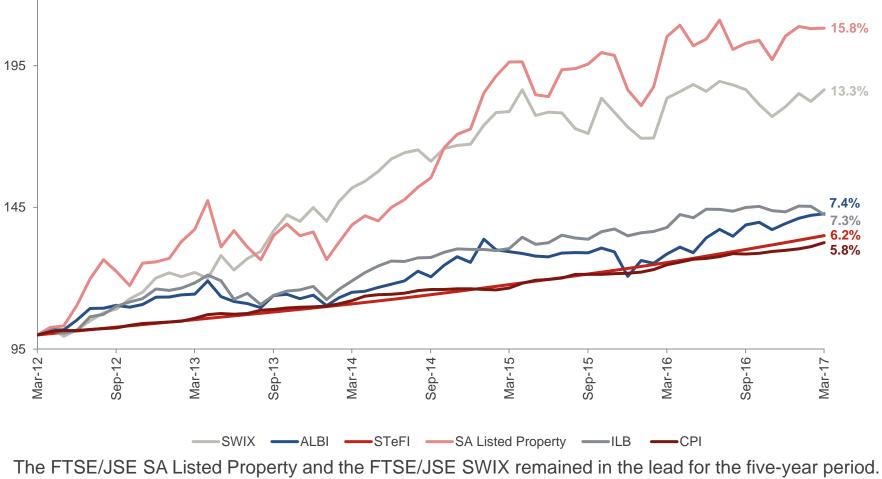
Local asset classes





Local asset classes

Five years to March 2017



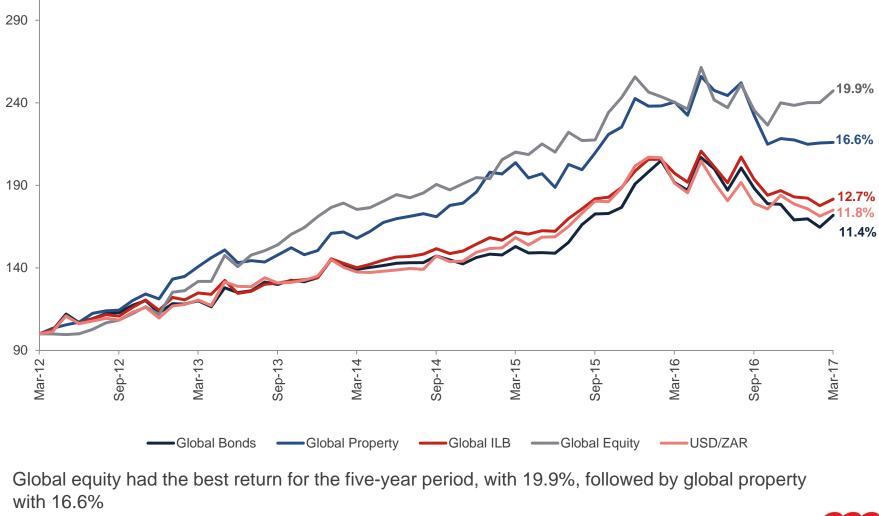
All the depicted asset classes ended the period ahead of inflation* (five-year inflation was 5.8%).

Source: INET BFA and Momentum Investments

*CPI is lagged by one month due to availability of inflation data

Global asset classes

Five years to March 2017



Source: INET BFA and Momentum Investments

Asset classes



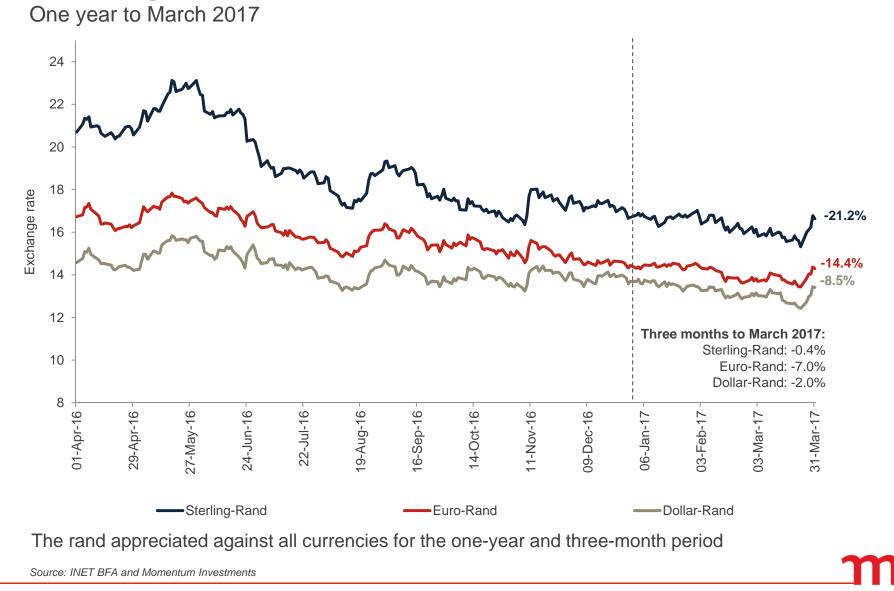


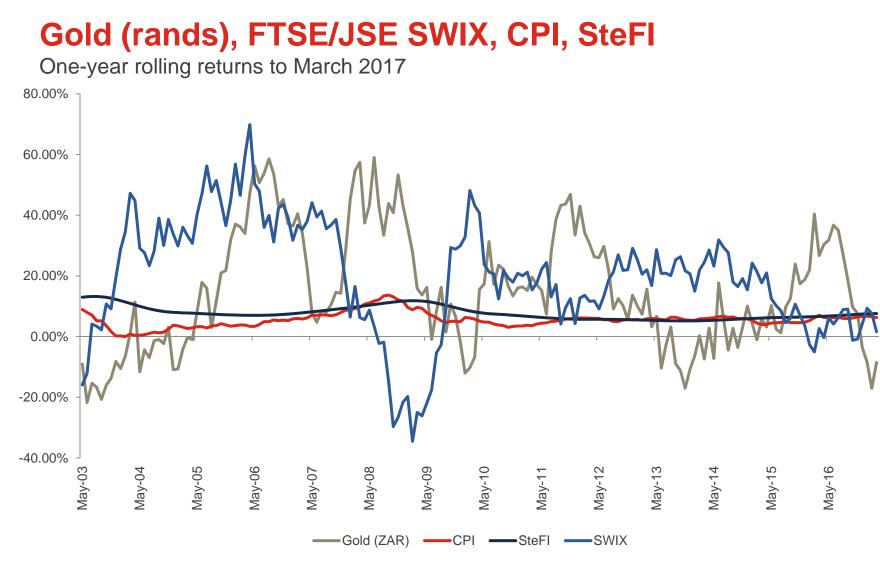
Source: INET BFA and Momentum Investments

*CPI is lagged by one month due to availability of inflation data

m

Exchange rates





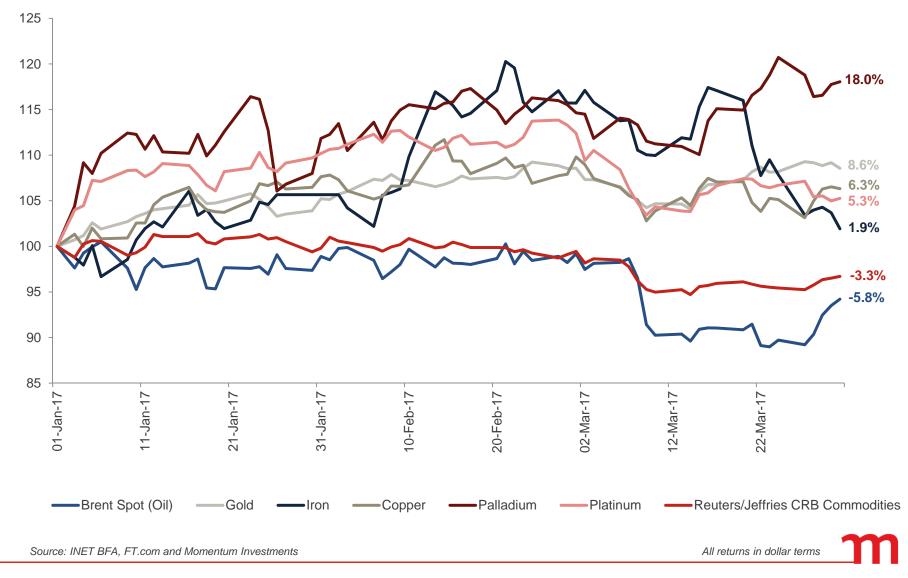
Returns from the equities for the one-year rolling period are showing their diversification benefits compared with the gold price in rand

Source: INET BFA and Momentum Investments

*CPI is lagged by one month due to availability of inflation data

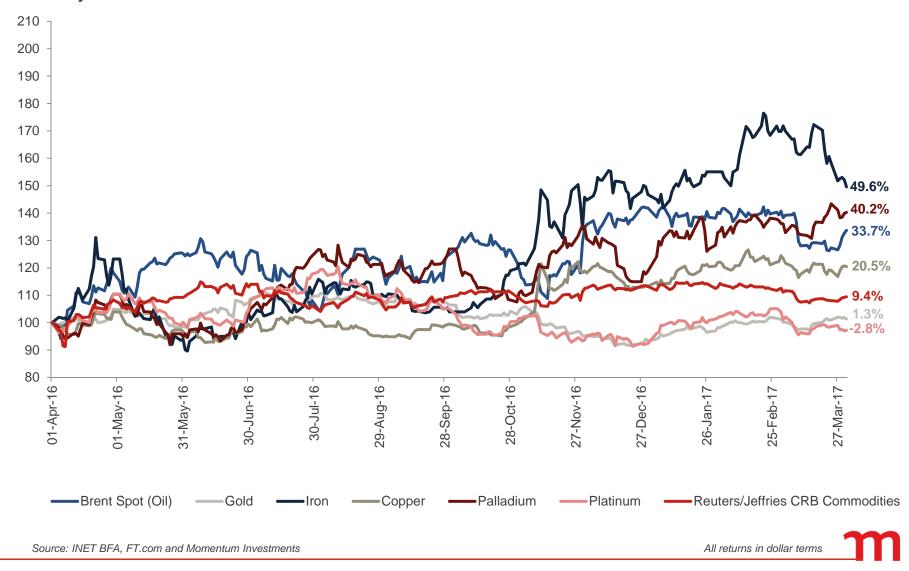
Commodities

Three months to March 2017

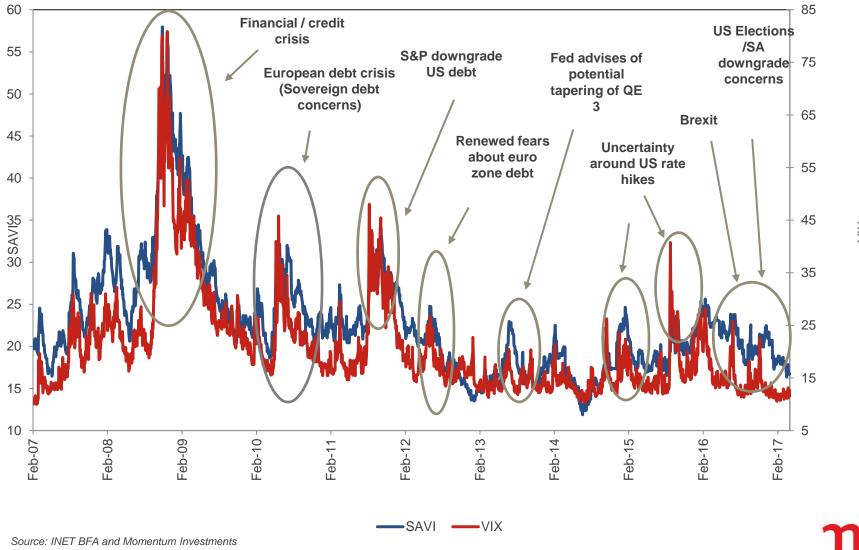


Commodities

One year to March 2017



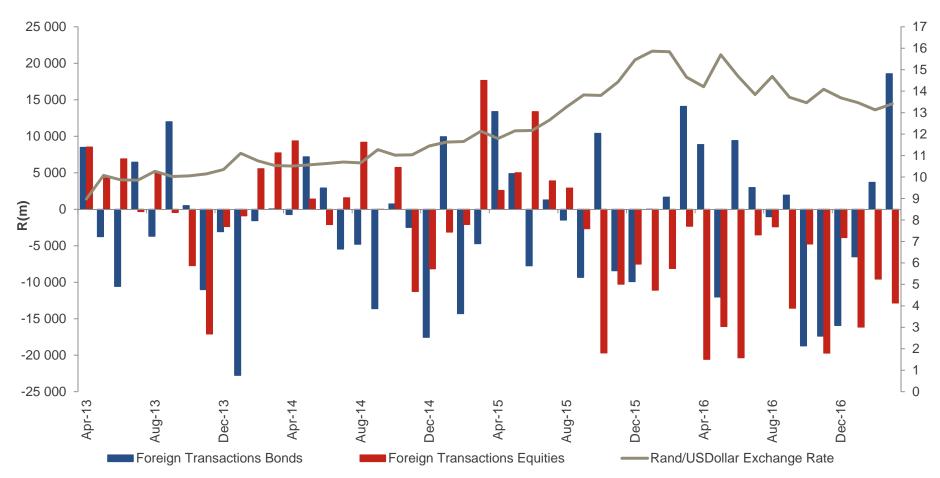
SAVI-VIX Since February 2007 to March 2017



 $\times \mid$

Foreign transactions

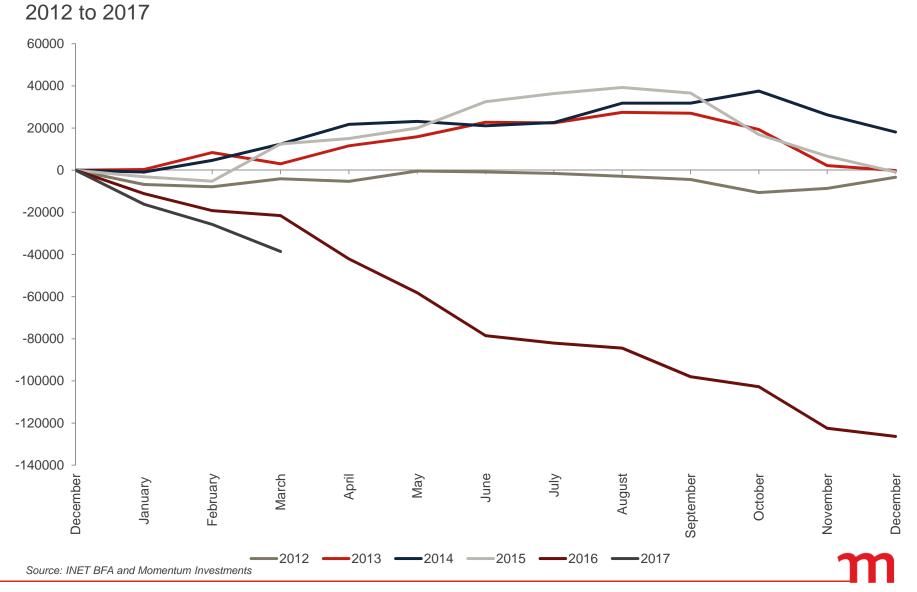
2013 to 2017



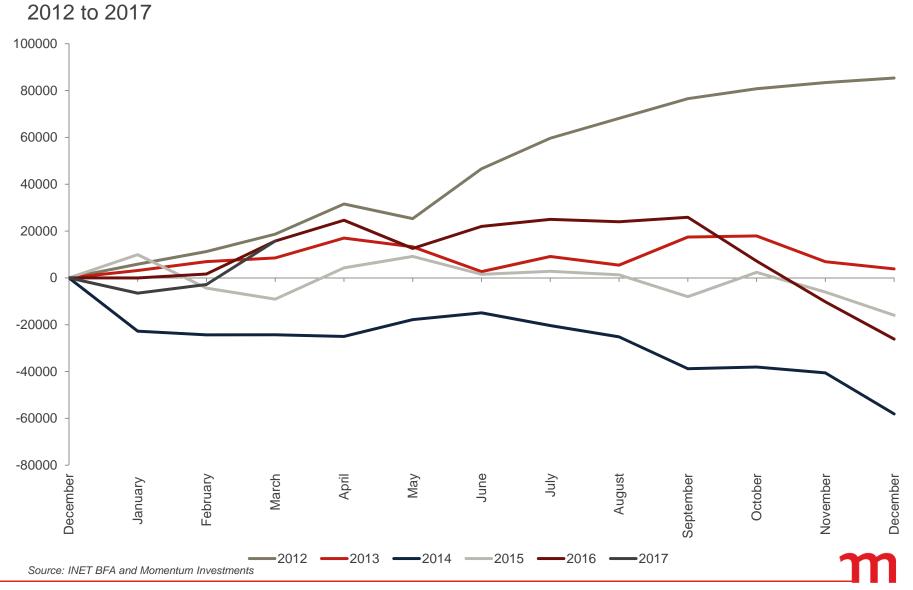
There have been mixed results over the years. However, for March 2017 net outflows have taken place for equities and net inflows for bonds.

Source: INET BFA and Momentum Investments

Cumulative foreign transaction equities



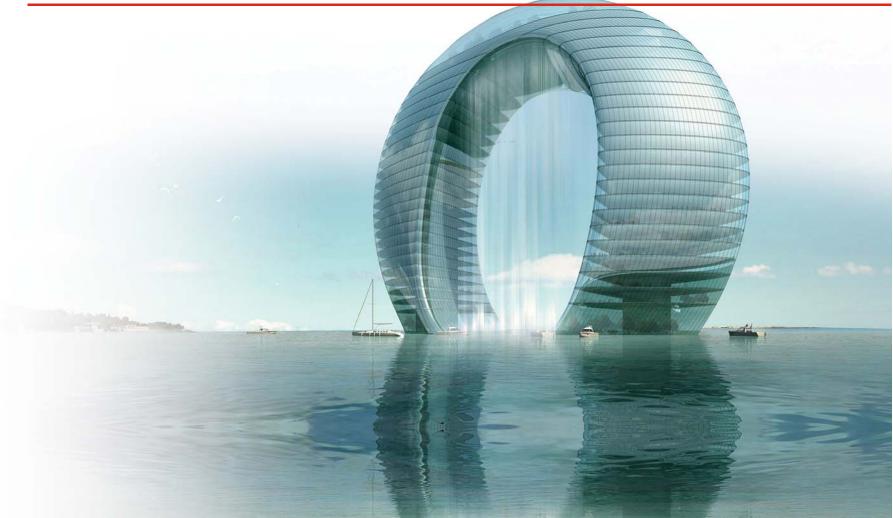
Cumulative foreign transaction bonds



End of key market performance drivers monthly charts for March 2017



Thank you



Disclaimer

- 1. Sources: Momentum Investments (Pty) Ltd, INET BFA, www.msci.com, www.yieldbook.com, www.ft.com.
- 2. Returns for periods exceeding one year are annualised.
- The return for Consumer Price Index (CPI) is to the end of the previous month. Due to the reweighting of the CPI from January 2009, this number reflects a compound of month-on-month CPI returns. The historical numbers used are the official month-on-month numbers based on a composite of the previous inflation series (calculations before January 2009) and the revised inflation series (calculations after January 2009).
- 4. The MSCI World index (All Countries) returns are adjusted to correspond with global investment prices received.
- 5. FTSE/JSE disclaimer: www.jse.co.za
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