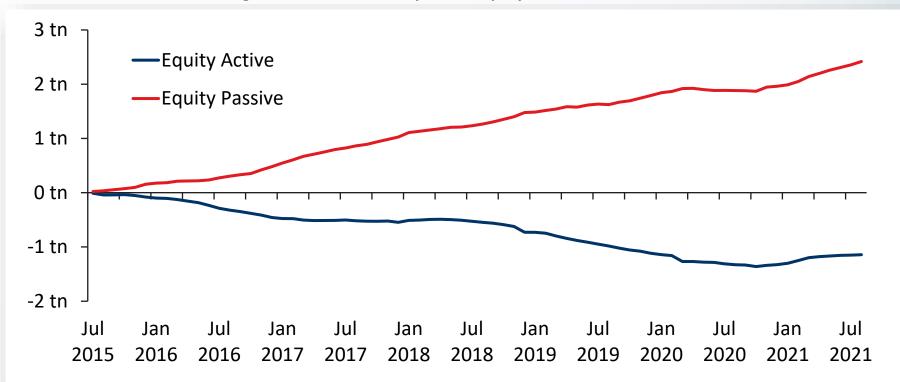






Active vs passive: The trend is still on

Global fund flows: A continuing move from active to passive equity

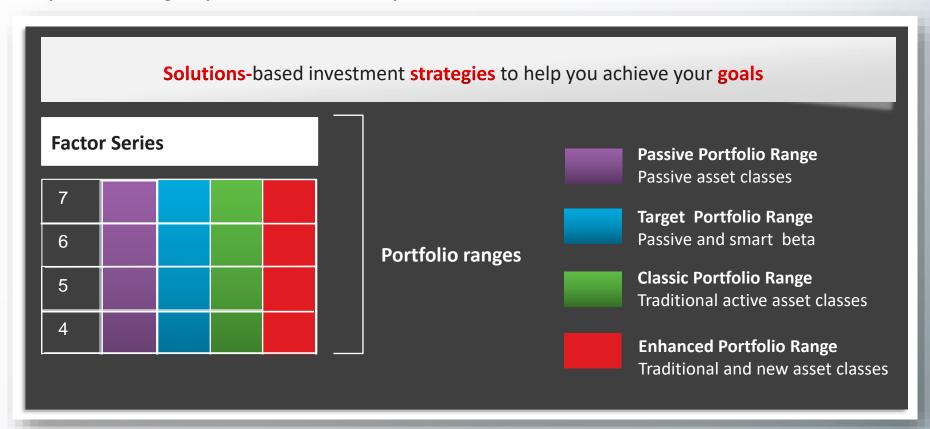


Sources: Broadridge GMI; Global funds and ETFs, Equity. NET cumulative flows



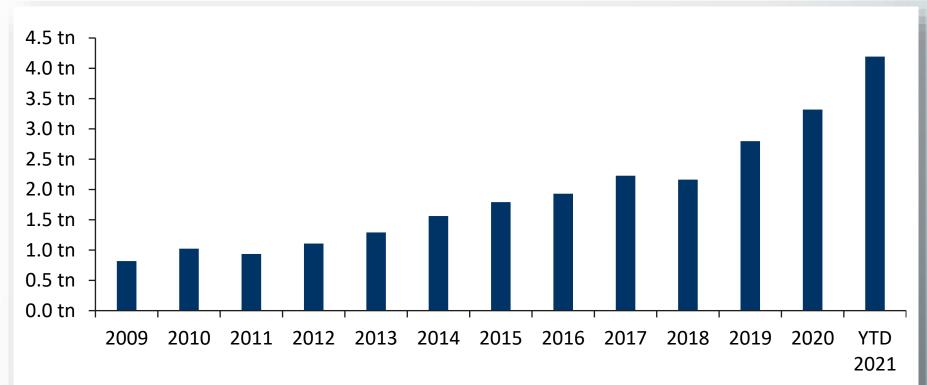
Multi-asset-class Factor Range of Portfolios

Comprehensive range of portfolios that combine passive, smart beta, traditional and new asset classes



ESG not a 'buzzword' anymore

AUM in dedicated ESG strategies: Fund flows now start to confirm ESG being a Mega Trend

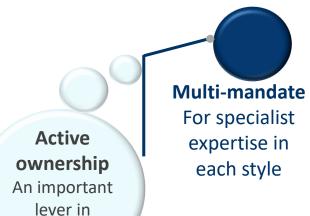


Sources: Broadridge GMI (Global Mutual fund & ETF AuM, YtD August 2021, Bonds, Equity, Mixed Assets)

Investment process

ESG integrated and applied at every decision point





integrating ESG



Responsible investing rating model

Annual responsible investment rating indicators



Investment management organisation

Responsible Investment culture



Resources

Level of oversight and accountability assigned to management and investment staff



Skillset

Skillset to identify and interpret ESG risks rather than the type or form being implemented



Active ownership

Do they use their formal rights to influence the activity and behavior of the companies they invest in

Responsible investing rating model

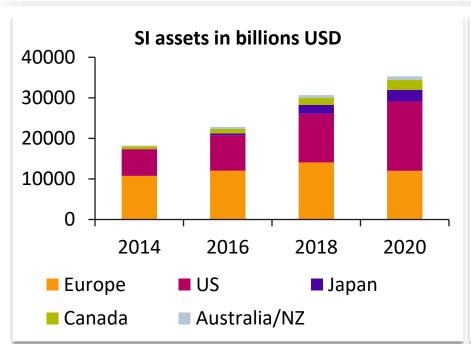
Active ownership and engagement: feedback

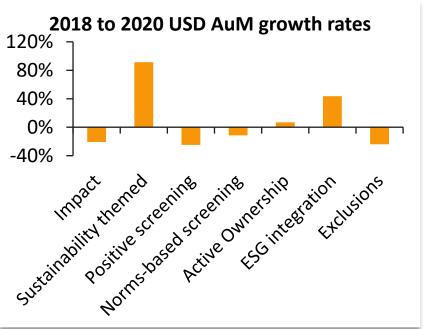
"..... We are pleased to inform you that we are now PRI signatories. We will also be publishing our proxy stats, as well as our ESG and RI policies on our website....."

"... You'll be pleased to know that we've already **begun work** on producing a **climate change policy**, and **RI practises now do form part of the performance appraisals** of investment team members...."

Growth in sustainable AUM

Focus on ESG integration and thematic investing

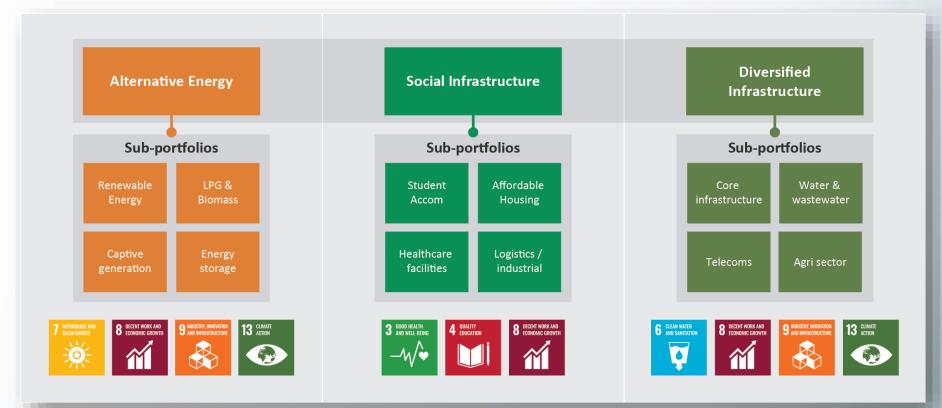




Sources: GSIR 2020, http://www.gsi-alliance.org/wp-content/uploads/2021/07/GSIR-2020.pdf

Impact portfolios: Invest with purpose

Our impact themes and portfolio structures



Sustainable investing

A key ESG factor is transformation

"... detailed dashboards to monitor more granular metrics which facilitates and focuses engagement with our investment managers.

... lead to more diverse and transformed investment teams; more women in senior decision-making positions..."

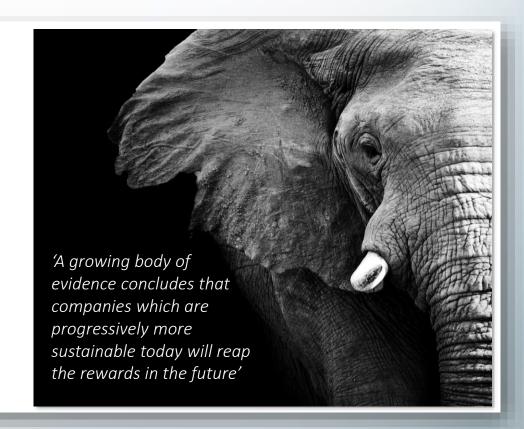


Sustainable performance

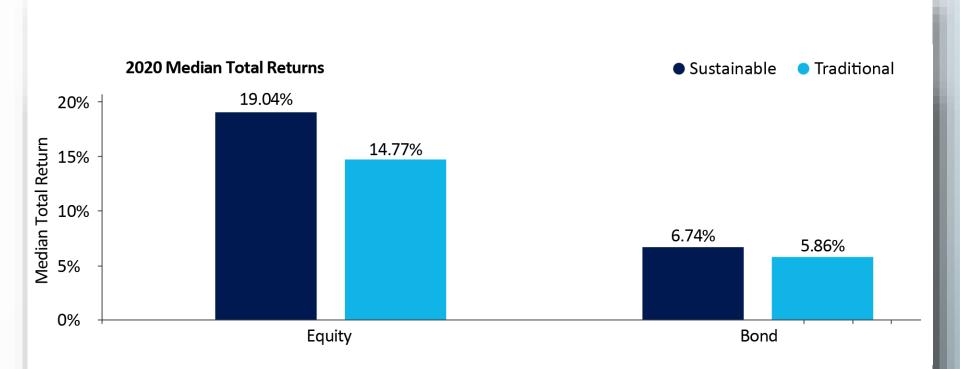
Releasing the elephant from the room

- For a long time, one of the biggest myths about sustainable investing was that it means sacrificing performance
- We see the growing effect of ESG factors in our valuation models and ESG performance attribution

Not understanding the sustainability trends and the risks for corporates in the transition economy may pose the real risk



ESG investing outperforming the markets



Sources: https://www.morganstanley.com/ideas/esg-funds-outperform-peers-coronavirus

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